



# EFFICIENT ENERGY

## SOLAR SOLUTIONS

INSTALLING SOLAR IN YOUR COMMUNITY SCHEME



+27 10 020 8200



[www.stsolutions.co.za](http://www.stsolutions.co.za)



Block 1, Northdowns Office Park,  
17 Georgian Crescent West, Bryanston, Sandton



SECTIONAL  
TITLE  
SOLUTIONS





## OUR COMPANY

Sectional Title Solutions (Pty) Ltd (“STS”) is focused on providing value-add solutions to sectional title bodies corporate and homeowners' associations (“community schemes”) across South Africa. Solutions offered include innovative Funding and Treasury, Efficient Energy, Smart Technology, Legal Advisory Outdoor Advertising and a host of other service solutions.

Our success is based on over 150 years of combined experience within the community scheme property sectors, partnering with market-leading service and solution providers and offering significant value propositions to our clients nationwide.

Our core focus is to provide sustainable, value-added solutions that will benefit all unit owners and stakeholders, reduce inefficient costs and generate much-needed revenue for community schemes, to ultimately ensure financial sustainability and protect the unit owner's value of their property investment.



## OUR EFFICIENT ENERGY SOLUTIONS

With STS, saving your green while going green has never been easier. We offer bespoke energy solutions to fit your community scheme's space and energy requirements.



### SOLAR PV

Our solar PV installations means you can generate a constant and renewable source of clean energy by harnessing the power of the sun.



### BATTERY BACKUP AND STORAGE

A battery backup and storage solution combined with the solar PV solution ensures energy security or additional savings and/or energy security.

# SOLAR SOLUTIONS IN COMMUNITY SCHEMES

The rising price of electricity paired with the unstable and unpredictable supply of energy in South Africa is one of the greatest challenges we face as a country. Now more than ever, community schemes need to seek out ways to cut unnecessary costs, and what better way to do this than with the implementation of clean solar energy solutions.

## WHAT WE OFFER

STS, in partnership with Bright Light, is fully-equipped to assist in the installation of solar projects on rooftops, carports, or any other unused space in your community scheme. We fully customise our solution to fit your space and energy requirements, and our team of experts is always on-hand to attend to any queries or maintenance requirements.

By providing unique solar solutions, we believe we can make a positive difference to the future of South Africa.

Our vision is to:

- ✓ Enable access to cheaper, cleaner energy for people across the country
- ✓ Build a better, green future for all
- ✓ Build bespoke energy solutions for our clients
- ✓ To be the leading private investment fund for community scheme solar projects in South Africa

## MORE RELIABLE

Our solar solutions rely on the ever-present sun, while conventional energy relies on the supply of coal and adequate expertise and infrastructure to deliver electricity to millions of homes around the country. While we can't predict the weather, we can confidently say that South Africa is well-positioned to provide enough sun throughout the year to make our solution a viable and reliable one.



## MORE AFFORDABLE

Our solar solution relies on the free energy produced by the sun and does not require any upfront capital expenditure from you as it is fully funded by us. This is achieved through funds raised through our investors that want to invest in long-term solar projects in South Africa. Our solar solution is clearly the obvious choice when wanting to cut back on costs - making it an affordable solution! Solar solutions also increase the appeal and value of your property – making it a wise investment decision.

## BETTER FOR THE EARTH

Did you know that every day, enough energy from the sun hits our planet to power all earth's energy needs for nearly 30 years? Solar is the obvious choice when wanting to cut back on costs while contributing to the green economy. Future generations will benefit greatly from the smart living choices we make today, so it is imperative that we choose to live wisely now.



# WHY CHOOSE OUR SOLAR SOLUTION?

We are passionate about solar and the potential benefits it has for our country and the planet as a whole. To us, choosing solar over conventional energy solutions is a no-brainer. We see it as a “win win win” scenario, where you get to cut costs while contributing positively to the environment – leaving a lasting green legacy for future generations to enjoy.



**With our solar solution, you can expect the following:**



No upfront capital expenditure required, and the infrastructure is insured over the period of the contract



Ongoing maintenance of the infrastructure is included



We offer real-time monitoring ensuring you only pay for what you use



Carport structures may be included depending on feasibility



The tariff we charge is lower than the current council tariff (you save money from day one)

**WE ARE EXPERIENCED SOLAR PROFESSIONALS WITH A PROVEN TRACK RECORD OF INSTALLING SMALL, MEDIUM, AND LARGE-SCALE ROOFTOP AND GROUND MOUNTED SOLAR PROJECTS. WE ARE A REGISTERED MEMBER OF THE SOUTH AFRICAN PHOTOVOLTIC INDUSTRY ASSOCIATION (SAPVIA)**

The installation of solar solutions is made possible in proud partnership with Bright Light

## **Disclaimer:**

*Please note all solar installations are subject to you meeting the requirements outlined in the next page.*



**BRIGHT  
LIGHT**



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# HOW DOES SOLAR GET INSTALLED IN YOUR COMMUNITY SCHEME?

1

## GET IN TOUCH

Your Community Scheme contacts us with your specific energy needs.

2

## DOCUMENT SUBMISSION

You provide us with all the needed information and documentation such as your current utility bills.

3

## FEASIBILITY

Our solar specialists conduct a desktop feasibility study to ensure switching to solar is possible for your community scheme.

4

## DESIGN

We design an optimal solar solution based on your energy needs and present you with a bespoke proposal.

5

## PROPOSAL

As there are various routes available to present and have the proposal accepted by your community scheme, you will have to elect and follow the route preferred by your community scheme. This route can, for example, be to present and obtain approval of the proposal at a Special General Meeting. One of our specialists is ready to assist you and answer any questions that might arise.

6

## POWER PURCHASE AGREEMENT ("PPA")

Once approved, a PPA will have to be signed. We agree to provide you with a fully funded, maintained and insured solar system and you agree to pay us for monthly electricity usage at a guaranteed lower price than your current rate. When we receive the signed PPA, we do a final credit and technical assessment.

7

## INSTALLATION

Solar is installed in your community scheme using only the best equipment, at a suitable time.

8

## START SAVING!

You now have solar! You will enjoy savings from day one as well as the added benefits of a PPA including performance monitoring and reporting of the system. You can now enjoy cheaper, cleaner energy.





# SOME OF OUR RECENT RESIDENTIAL PROJECTS

Our happy clients made the right choice in switching to green whilst saving their green!



## YONDER HILL BODY CORPORATE

*523 View St, Rietvalleirand, Pretoria, South Africa*

**Project Size:** 46 kW

**Mounting Structure:** Carport

**Annual Generation:** 37 692 kWh\*

**Annual CO2 Emissions Avoided:** 107 590 kg\*

**Annual Water Use Avoided:** 41 267.5 L\*

## COMET OAKS BODY CORPORATE

*Goodwood Ave, Comet, Boksburg, East Rand, South Africa*

**Project Size:** 125 kW

**Mounting Structure:** Roman Tile

**Annual Generation:** 197 375 kWh\*

**Annual CO2 Emissions Avoided:** 288 165 kg\*

**Annual Water Use Avoided:** 110 530 L\*



## IPANAMA BODY CORPORATE

*90 Oxford Road, Houghton Estate, Johannesburg, South Africa*

**Project Size:** 30 kW

**Mounting Structure:** Flat Roof - Ballasted

**Annual Generation:** 51 420 kWh\*

**Annual CO2 Emissions Avoided:** 60 915 kg\*

**Annual Water Use Avoided:** 28 795 L\*

*\*Estimated*



# CONTACT US



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Bryanston, Sandton 2021

Driven by our "win, win, win" philosophy, Sectional Title Solutions offers various tailor-made solutions that reduce costs, maximise income and increase property value for our communities to thrive. Through our collaborative approach, we have built sustainable relationships and partnered closely with industry leaders and niche service providers to offer you the best value.

**CONTACT US FOR MORE INFORMATION AND TO DISCUSS HOW OUR VALUE-ADDED SOLUTIONS CAN HELP YOU**



## **FUNDING AND TREASURY**

Innovative arrear levy and project funding solutions



## **EFFICIENT ENERGY**

Cost-saving energy efficiency and solar solutions



## **SMART TECHNOLOGY**

State of the art Fibre-To-The-Home and Smart technology solutions



## **LEGAL ADVISORY**

Legal and levy client services and solutions



## **OUTDOOR ADVERTISING**

Revenue generating outdoor media solutions



## **WATER MANAGEMENT**

Innovative water management and back-up solutions

**ACCESS FREE RECOURCES, TIPS AND TOOLS RELATING TO SUSTAINABLE AND RESPONSIBLE COMMUNITY SCHEME LIVING AND MANAGEMENT BY VISITING OUR WEBSITE OR SCANNING THE QR CODE**



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