

SMART TECHNOLOGY

FIBRE NETWORKS

INSTALLING A FIBRE OPTIC NETWORK IN
YOUR COMMUNITY SCHEME



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SECTIONAL
TITLE
SOLUTIONS



OUR COMPANY

Sectional Title Solutions (Pty) Ltd (“STS”) is focused on providing value-add solutions to sectional title bodies corporate and homeowners' associations (“community schemes”) across South Africa. Solutions offered include innovative Funding and Treasury, Efficient Energy, Smart Technology, Legal Advisory, Outdoor Advertising and a host of other service solutions.

Our success is based on over 150 years of combined experience within the community scheme property sectors, partnering with market-leading service and solution providers and offering significant value propositions to our clients nationwide.

Our core focus is to provide sustainable, value-added solutions that will benefit all unit owners and stakeholders, reduce inefficient costs and generate much-needed revenue for community schemes, to ultimately ensure financial sustainability and protect the unit owner’s value of their property investment.

OUR SMART TECHNOLOGY SOLUTIONS



FIBRE TO THE HOME

Superfast fibre networks and world class connectivity services that are all installed, operated and maintained with zero cost to the community scheme.



VISITOR MANAGEMENT

Cost-effective and user-friendly security solution enabling you to manage and control visitor access to your community scheme.



REMOTE SECURITY AND SURVEILLANCE

Enjoy peace of mind and better security with remote monitoring of your community scheme through CCTV.

SMART TECHNOLOGY IN COMMUNITY SCHEMES

With data usage almost doubling annually and new technologies and services requiring better bandwidth, fibre, with its speed and capacity, is the best option to support these future demands. Smart technology is becoming increasingly important for unit owners, and more specifically, a fast internet connection, security and value-enhancing smart apps.

➔ BETTER SPEEDS

Fibre has a significantly higher bandwidth, up to 250 times faster, compared to ADSL broadband. Fibre also ensures a more stable and reliable connection than ADSL, and gives you what you want instantly. Network infrastructure assists community schemes in future-proofing their community scheme to support new technologies and services.

➔ SMART LIVING

With fibre's lightning-fast speed, you can work remotely, and enjoy hours of entertainment by downloading and streaming movies, music and games in HD quality. Work hassle-free from home with buffer-free online meetings, reduced call rates via VOIP, and uploading/downloading files and/or documents with ease. You can also remotely control your home's devices such as lights, appliances, security cameras and irrigation systems, to name a few.

➔ INCREASED SECURITY

A fibre optic network allows for CCTV cameras to be installed throughout the community scheme - giving you a live surveillance feed for effective security monitoring. CCTV cameras play a significant part in improving the overall security in communities and therefore assist in reducing crime.



➔ MAXIMISE PROPERTY VALUE

Fibre to the home will increase the desirability and the value of your property. A recent poll revealed that 60% of people view fast broadband as more important than having an extra bedroom, nice neighbours, or a garden. Approximately 50% said it's more important than local transport links and having close access to good restaurants or a gym.

Furthermore, buyers of houses and apartments are willing to pay a premium for a fibre-connected home, and renters are willing to pay more on average for homes that have fibre, than those that don't. A typical home experiences a boost in value of between 3% and 8% if it has a fibre connection.

WHY CHOOSE OUR FIBRE SOLUTION?

STS, in partnership with Frogfoot Networks (Pty) Ltd, specialises in facilitating the installation of fibre networks into community schemes. We work together with your community scheme to ensure that you have fast, reliable internet connectivity.



No upfront capital expenditure



Ongoing maintenance of infrastructure included



No take-up requirements
(provided feasibility criteria met)



Open access network



Lightning-fast internet connectivity
at your fingertips

Disclaimer:

Please note all fibre network installations are subject to our preferred partners' feasibility assessment and approval.

**WE HAVE ASSISTED
OVER 300 COMMUNITY
SCHEMES WITH THEIR
FIBRE NETWORK
INSTALLATIONS
THROUGHOUT OUR
HISTORY**

The installation of fibre networks is made possible in proud partnership with Frogfoot Networks (Pty) Ltd



Frogfoot
Just connect



HOW DOES FIBRE GET INSTALLED IN YOUR COMMUNITY SCHEME?



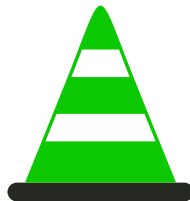
Community scheme shows intent and agrees to a site survey



Site planning of the layout of the fibre installation



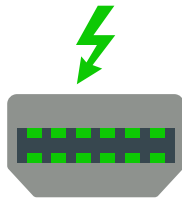
Approval and SLA's are put in place



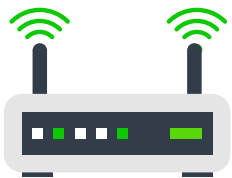
Civil work to install the fibre network cables



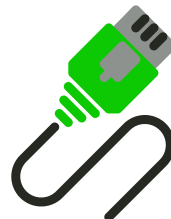
Reinstatement of property after civil works and fibre installation



Float fibre through installing provisions into each unit



You are now live with fast and reliable connectivity



Access build of the fibre network into each unit



Unit owner places an order with an ISP

CONTACT US



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Driven by our "win, win, win" philosophy, Sectional Title Solutions offers various tailor-made solutions that reduce costs, maximise income and increase property value for our communities to thrive.

Through our collaborative approach, we have built sustainable relationships and partnered closely with industry leaders and niche service providers to offer you the best value.

CONTACT US FOR MORE INFORMATION AND TO DISCUSS HOW OUR VALUE-ADDED SOLUTIONS CAN HELP YOU



FUNDING AND TREASURY

Innovative arrear levy and project funding solutions



EFFICIENT ENERGY

Cost-saving energy efficiency and solar solutions



SMART TECHNOLOGY

State of the art Fibre-To-The-Home and Smart technology solutions



LEGAL ADVISORY

Legal and levy client services and solutions



OUTDOOR ADVERTISING

Revenue generating outdoor media solutions



WATER MANAGEMENT

Innovative water management and back-up solutions

ACCESS FREE RECOURSES, TIPS AND TOOLS RELATING TO SUSTAINABLE AND RESPONSIBLE COMMUNITY SCHEME LIVING AND MANAGEMENT BY VISITING OUR WEBSITE OR SCANNING THE QR CODE

