The background of the entire page is a grayscale image of a hand holding a smartphone. Overlaid on the phone's screen is a large green rectangle. Inside this rectangle, the text 'SMART TECHNOLOGY' is written in large, white, bold, sans-serif capital letters. Below it, 'VISITOR MANAGEMENT SOLUTION' is written in smaller, white, sans-serif capital letters. The background also features faint, circular, technical-looking patterns resembling circuit boards or data visualizations.

# SMART TECHNOLOGY

VISITOR MANAGEMENT  
SOLUTION



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17 Georgian Crescent West, Bryanston, Sandton



SECTIONAL  
TITLE  
SOLUTIONS





## OUR COMPANY

Sectional Title Solutions (Pty) Ltd (“STS”) is focused on providing value-add solutions to sectional title bodies corporate and homeowners' associations (“community schemes”) across South Africa. Solutions offered include innovative Funding and Treasury, Efficient Energy, Smart Technology, Legal Advisory, Outdoor Advertising and a host of other service solutions.

Our success is based on over 150 years of combined experience within the community scheme property sectors, partnering with market-leading service providers and offering significant value propositions to our clients nationwide.

Our core focus is to provide sustainable, value-added solutions that will benefit all unit owners and stakeholders, reduce inefficient costs and generate much-needed revenue for community schemes, to ultimately ensure financial sustainability and protect the unit owner's value of their property investment.



## BENEFITS OF OUR SMART TECHNOLOGY VISITOR MANAGEMENT SOLUTION



You receive notifications on visitor arrival



Allow residents to pre-book visitors



Number plate and ID recognition for safety and authentication



WhatsApp and SMS notifications to staff when visitors arrive



Visitors receive real-time welcome messages, improving customer experience



# SMART TECHNOLOGY IN COMMUNITY SCHEMES

The Visitor Management Solution (“VMS”) for community schemes is a cost-effective and user-friendly security solution that enables our clients to manage and control visitor access to their community schemes via a smartphone app or online portal.

Additional features include a built-in reporting tool, a bulk messaging platform, and a workflow management tool, providing community schemes with a means to accurately control visitor data. With our PIN access and CCTV feature, you can also save costs by reducing the need for security guards in smaller estates and townhouses. This PIN system is also more cost-effective compared to the more traditional click-on access control systems.

Our smart solution includes various other features such as panic button alerts for unit owners; video and license plate integration; push and PIN access notifications; scanning options; and online and mobile apps.

## OUR SOLUTION HIGHLIGHTS

- ➔ **Residents can manage and control visitor access**
- ➔ **Residents receive panic button alerts**
- ➔ **With the video and license plate integration feature, residents can rest assured that all visits are monitored**

IN PROUD PARTNERSHIP WITH



# WHY CHOOSE OUR SMART TECHNOLOGY SOLUTION?

Sectional Title Solutions (STS) in partnership with VOX Telecom is pleased to present another innovative smart technology solution into community schemes: the Visitor Management Solution.



## KEY FEATURES OF THE VISITOR MANAGEMENT SOLUTION:



### ADVANCED VISITOR BOOKING SYSTEM

Visitors can be pre-registered by the host, security personnel, or the receptionist, and all the visitors' pertinent details can be added to the system ahead of time. A confirmation email with a map, safety instructions, and other meeting details can automatically be sent to any visitors. Our solution also allows you to send real-time welcome messages to visitors, which improves their overall experience of your community scheme.



### MULTI-CHANNEL COMMUNICATION OPTIONS

With our solution, you can manage your visits online via a web portal or mobile application. You receive notifications via email and SMS, which are also sent to relevant staff or security personnel when visitors arrive.



### VISITOR WELCOME SERVICE

Visitors receive a welcome SMS or email notification when they arrive at your community scheme. Through our solution, you can also authenticate visitors via their license plates or ID numbers.



### FLEXIBLE CLOUD-BASED SOLUTION

All the information gathered during the visitor management process can be stored in the cloud for your convenience.

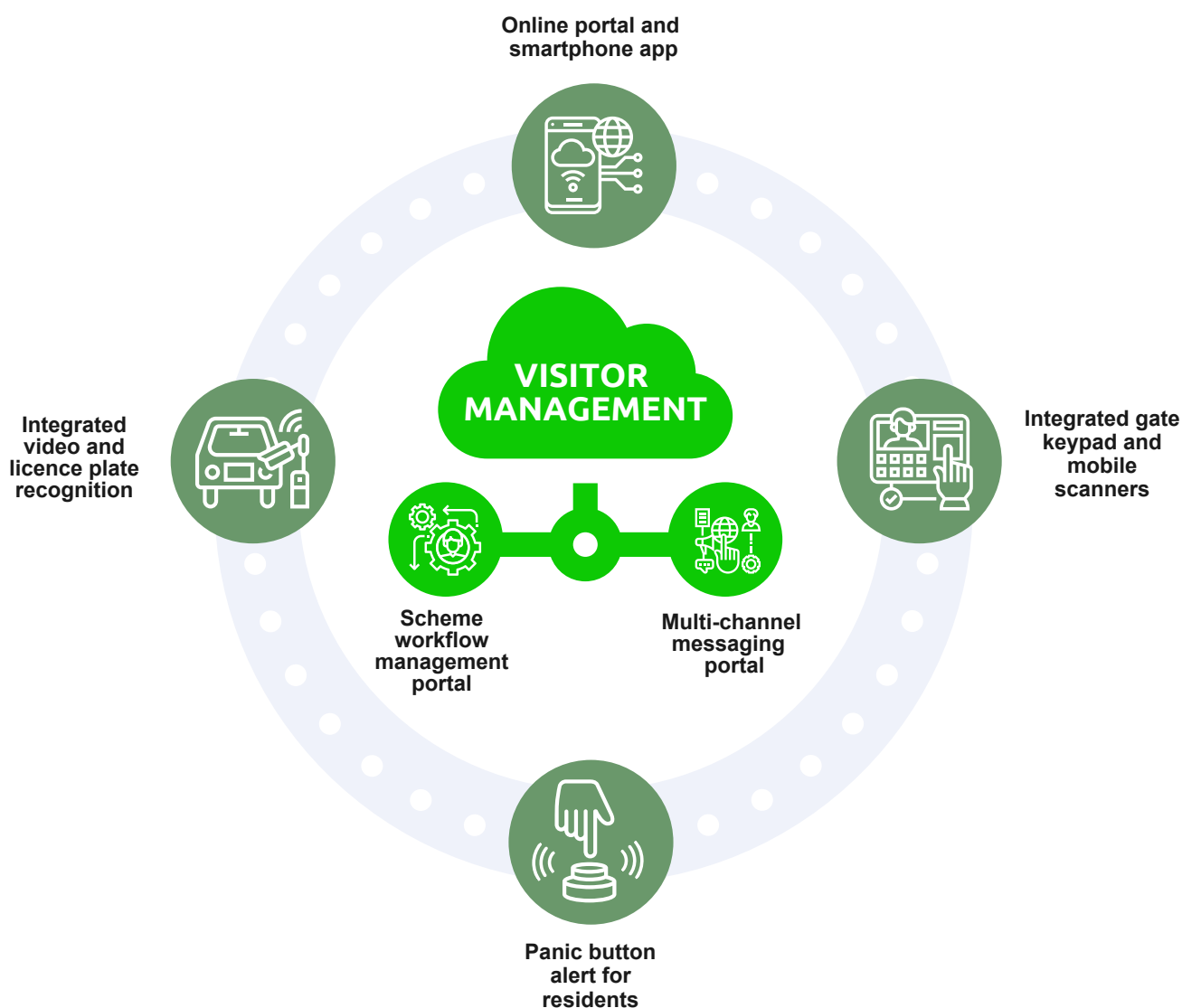
**VARIOUS OPTIONS ARE AVAILABLE TO THE COMMUNITY SCHEME, RANGING FROM THE UPFRONT PURCHASE OF EQUIPMENT TO A NO CAPEX SERVICE CONTRACT.**



# VISITOR MANAGEMENT SOLUTION INSTALLATION

Our Visitor Management System is a cloud-hosted, integrated solution, that is designed to manage visitor access into your community scheme. Our flexible offering means you can add our solution to your existing security structure, or start from scratch with us. In other words, we customise our offering based on your specific needs and existing infrastructure.

## WE GIVE YOU A HOLISTIC, FULLY INTEGRATED, VISITOR-MANAGEMENT SYSTEM







# THE PROCESS TO BE FOLLOWED

## FOLLOW THESE 6 STEPS TO GET OUR VISITOR MANAGEMENT SOLUTION

The following process will need to be followed by the community scheme to enter into the Visitor Management Solution service level agreement or capex model:

1

### MEET THE LEGISLATIVE REQUIREMENTS

Your managing agent and/or executive committee (trustees or directors) will have to follow the procedures as prescribed in the Sectional Title Management Act ("ST SMA") and its regulations for Sectional Title Schemes and Governing Documentation, to inform the unit owners of the proposed solution.

You can do the above by simply circulating a proposal to the trustees/executive committee, or you can call a meeting to discuss, and vote in favour of our efficient Visitor Management Solution.

2

### GET APPROVALS

Based on the above process.

3

### KICK OFF A PLANNING MEETING

Once you have approval, you might benefit from holding a meeting with the executive committee to plan and arrange the build and layout of our solution into your community scheme.

4

### RECEIVE TRAINING

Once a plan is in place, staff, security personnel, unit owners and/or residents will be taught how to use our system (if required).

5

### SET-UP

After everyone is comfortable with the system, we set up residents' administration rights to the community scheme.

6

### SYSTEM TEST AND HANDOVER

Lastly, we conduct thorough tests to ensure that the system is correctly configured, and we hand over to the community scheme.





# CONTACT DETAILS

✉ [info@stsolutions.co.za](mailto:info@stsolutions.co.za)

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Bryanston, Sandton 2021

Driven by our "win, win, win" philosophy, Sectional Title Solutions offers various tailor-made solutions that reduce costs, maximise income and increase property value for our communities to thrive. Through our collaborative approach, we have built sustainable relationships and partnered closely with industry leaders and niche service providers to offer you the best value.

**CONTACT US FOR MORE INFORMATION AND TO DISCUSS HOW OUR VALUE-ADDED SOLUTIONS CAN HELP YOU**



## **FUNDING AND TREASURY**

Innovative arrear levy  
and project funding  
solutions



## **EFFICIENT ENERGY**

Cost-saving energy  
efficiency and solar  
solutions



## **SMART TECHNOLOGY**

State of the art fibre to  
the home and smart  
technology solutions



## **LEGAL ADVISORY**

Legal and levy client  
services and  
solutions



## **OUTDOOR ADVERTISING**

Revenue generating  
outdoor media  
solutions

